



# **CAPABILITY STATEMENT**

The Thomas Collective is a creative agency **specializing in anthropologically driven campaigns**. Using deep insights into consumer behavior and the application of cultural context, we create more **meaningful and engaging narratives**—touching any medium where a consumer is reading, listening or watching.

# **KEY SERVICES**

### Digital/Social Media

Digital Advertising Content Creation Persona Development Video Production App Development eCRM Marketing

## RESULTS

### **Public Relations**

Strategic Planning Media Relations Publicity Campaigns Influencer Programs Message Development Research & Analytics

### **Experiential Marketing**

Special Event Creation Interactive Press Launches Conference Production Talent Procurement Intermedia Development Speech/Script Development

- An integrated campaign for a Vaginal Probiotic saw significant lifts in brand awareness (30%), brand favorability (65%) and purchase intent (46%), exceeding benchmarks by 560%, 1,390% and 940% respectively, with consumers reporting they found the brand to be "smart, knowledgeable, approachable and caring."
- A broadcast and digital campaign for a Probiotic brand saw **significant lifts in unaided brand awareness, brand imagery and emotional connection** of 6%, 7% and 3% respectively.
- Ninety-two percent of viewers of a digital ad for a Child's Pain and Fever brand indicated that the ad made them feel "much/somewhat more interested" in purchasing the brand. And two-thirds of broadcast viewers indicated the **ad made them interested in purchasing the product**, with consumers finding the brand to be "**revolutionary, forward-thinking, natural, different, clean, innovative and rebellious**."

### **AWARDS**

Digiday Greater Good Award Addy Award Digital Advertising Webby's Anthem Award Telly's Immersive & Mixed Reality Communication Arts Digital Advertising Effie Finalist Non-Profit Hermes Creative Strategic Marketing Digiday Best Experiential Digiday Best Influencer Collaboration Addy Award Visual Storytelling PR News Platinum Visual Storytelling Best Place to Work

